

## Industry & Innovation

### Technology Readiness Levels applied for supported innovators

TRL	Technology- & Adoption-readiness level description
1	Basic principles observed
2	Technology concept formulated
3	Experimental Proof of Concept
4	Validated in a controlled environment (prototype)
5	Validated in a relevant environment (eg. pre-clinical trial)
6	Demonstrated in relevant environment (eg. Clinical trial of efficacy & safety)
7	Demonstrated in operational environment (eg. Real-world evaluation of impact, other evidence)
8	Product complete and qualified
9	Product proven in operational environment & in use
10	User site >1 (not paying full price)
11	UK sales
12	Global sales

#### Rationale:

TRL 1-9 aligns with recognised industry descriptors, eg [this resource](#)

TRL 10-12 reflect the HIN position that to reach markets at scale these 3 stages are also usually required